

**UNITED FINANCIAL SERVICES**  
Commissions and Fees Schedule

**PLAN "A" COMMISSION SCHEDULE**

	<b><u>*Membership</u></b> <b><u>Monthly Fee</u></b>	<b><u>Associate</u></b> <b><u>Compensation</u></b>	<b><u>Fee Per</u></b> <b><u>Transaction</u></b>
<b><u>Associate Broker Levels</u></b>			
<b>Broker Associate "New"</b>			
Licensed Broker	\$125	100%	\$750
Licensed Salesperson	\$125	100%	\$750
<b>Senior Associate "Experienced"</b>			
Licensed Broker	\$125	100%	\$500
Licensed Salesperson	\$125	100%	\$500

"Experienced" - must have two (2) years mortgage broker experience OR closed at least four (4) loan transactions of \$250,000 minimum per transaction

\* Twenty percent (20%) discount or \$100 monthly with PayPal Subscription

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**PLAN "B" COMMISSION SCHEDULE**

	<b><u>Membership Monthly Fee</u></b>	<b><u>Associate Compensation</u></b>	<b><u>Managing Associate</u></b>	<b><u>Broker of Record</u></b>	<b><u>Commission Cap **</u></b>
<b><u>Associate Broker Levels</u></b>					
<b>Broker Associate "New"</b>					
Licensed Broker	\$0	75%	15%	10%	\$40,000
Licensed Salesperson	\$0	70%	15%	15%	\$45,000
<b>Senior Associate "Experienced"</b>					
Licensed Broker	\$0	85%	5%	10%	\$30,000
Licensed Salesperson	\$0	80%	5%	15%	\$35,000
<b>Managing Associate ***</b>					
Licensed Broker	\$0	90%		10%	\$20,000
Licensed Salesperson	\$0	85%		15%	\$25,000

\*\* Associate's maximum broker commission payout. Once achieved in a calendar year, commission rate becomes one hundred percent (100%)

\*\*\* Managing Associate Compensation split applies to "personal" production

"Experienced" - must have two (2) years mortgage broker experience OR closed at least four (4) loan transactions of \$250,000 minimum per transaction

"Managing Associate" - Senior Associate qualifies by recruiting at least two (2) associates; can be either Plan "B" Broker Associate or Plan "B" Senior Associate